

*«Η βιομηχανία μας έχει να κάνει με τη τεχνολογία, ναι.*

*Αλλά πρωτιστως έχει να κάνει και με λειτουργίες και τις σχέσεις με τους πελάτες»*

*- Michal Dell*





# HELLO!!!

Χριστίνα Στυλιανού

Ερασιπέχνης Οικοδεσπότης απο το 2017!







# Λίγα λόγια για την Ιθάκη ...

## Τύπος Καταλύματος

Ημιανεξάρτητη Κατοικία  
2 υπνοδωματίων με  
ιδιωτική πισίνα

## Τοποθεσία

Ημιορεινή τοποθεσία - στο **SC1**  
χωριό Μελάδεια (Κύπρος)  
- Χωριό 10 κατοίκων (!)

20 λεπτά από τη θάλασσα /  
15 λεπτά από το δάσος της  
Πάφου

Αυτοκίνητο απαραίτητο

## Ιστορικό

Ιδιοκτήτες απο  
Ιανουάριο 2017

Κατάλυμα  
βραχυχρόνιας μίσθωσης  
από Μάρτιο 2017

[booking.com/airbnb/  
ownersdirect](https://www.booking.com/airbnb/ownersdirect)

## Slide 4

---

SC1

Εδώ θα έβαζα έναν μικρό χάρτη της Κύπρου, για να δώσω μια καλύτερη ιδέα της τοποθεσίας  
Symeon Christodoulou; 28/3/2022

# Δεν θα ξεχάσω ποτέ τη πρώτη μας κράτηση!

The screenshot shows a Booking.com review interface. At the top, there's a filter section titled "Filter reviews by picking a topic" with buttons for "Spa & Gym", "Ambience", "Parking & Transportation", "Location", "Views & Surrounding Area", and "Breakfast". Below this is a blue banner for "Reviewers' Choice" with a star icon. The review is dated "August 13, 2017" and is from a user named "Hessel" from the Netherlands, who has 28 reviews and 4 helpful votes. The review has a 9.6 rating and is titled "Absolutely wonderful stay at beautiful Ithaki house!". The text of the review reads: "Nothing! We were welcomed by the owner personally and were treated with delicious home made jam and olive oil. There were groceries so we didn't need to go to the supermarket right away which was so thoughtful. The house is a gem with all the luxury and amenities you could wish for and then some. The views are stunning and the pool is delightful. There was guest book with great tips as well. We have never felt so welcome and at home ever. The area is beautiful but you do need a car to get around. Ithaki house is very highly recommended by us!". At the bottom, it says "Helpful 2 people found this review helpful."

Μέσω Booking.com / οικογένεια  
απο Ολλανδία

Προμήθεια Booking 15%

Review 9.6 (7.5 on location)





Αξιολογηση  
τοποθεσίας 7.5  
Τι πήγε λαθος;





Κάθε προϊόν ειχει  
τον πελατη του

Σημαντικό είναι να  
προσελκύσουμε τον ιδανικό  
πελάτη για τη δική μας προταση

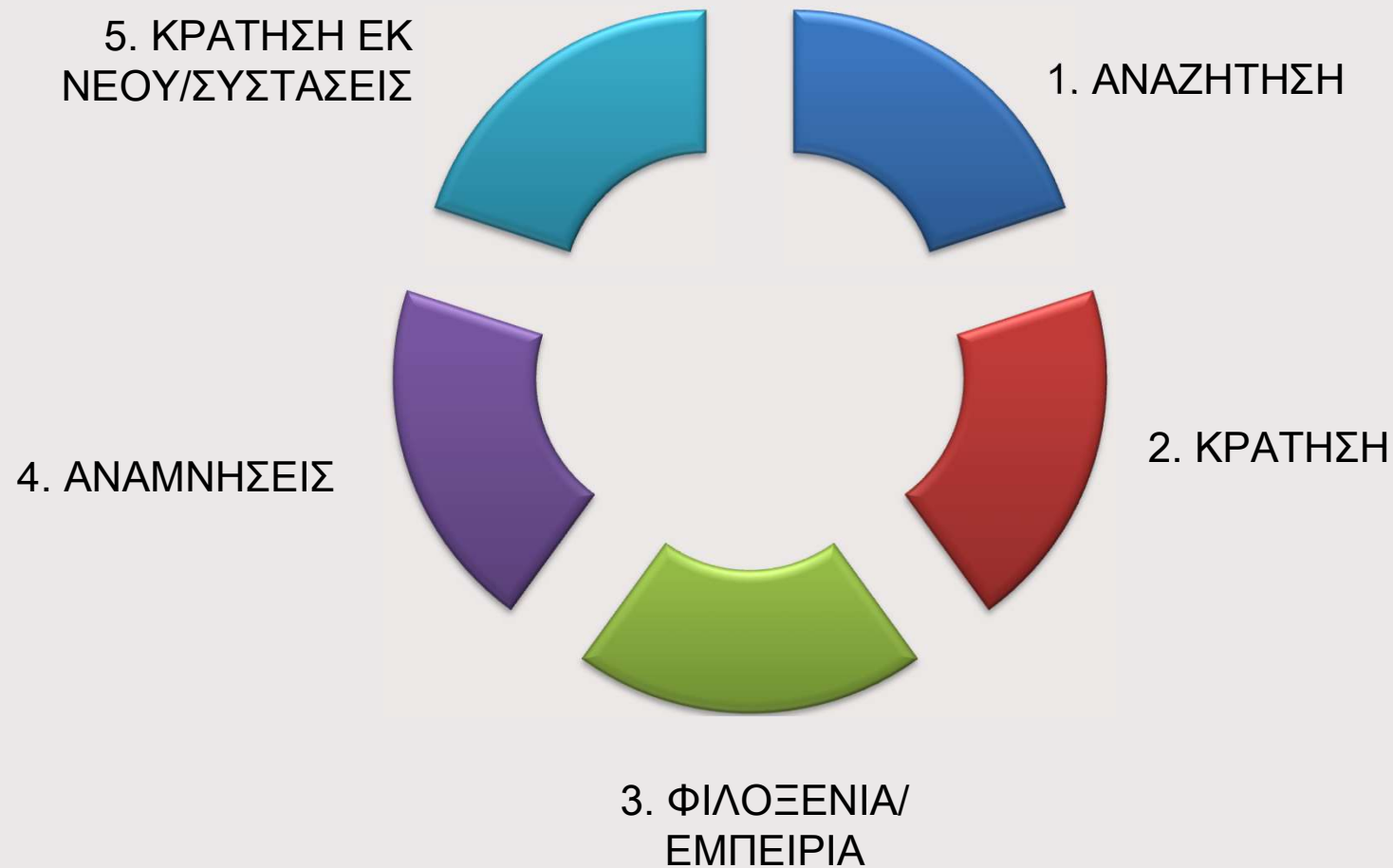


Οι διαδικτυακές  
πλατφόρμες δεν  
πουλούν  
ταξιδιωτική  
εμπειρία –  
πουλούν  
διανυκτερεύσεις

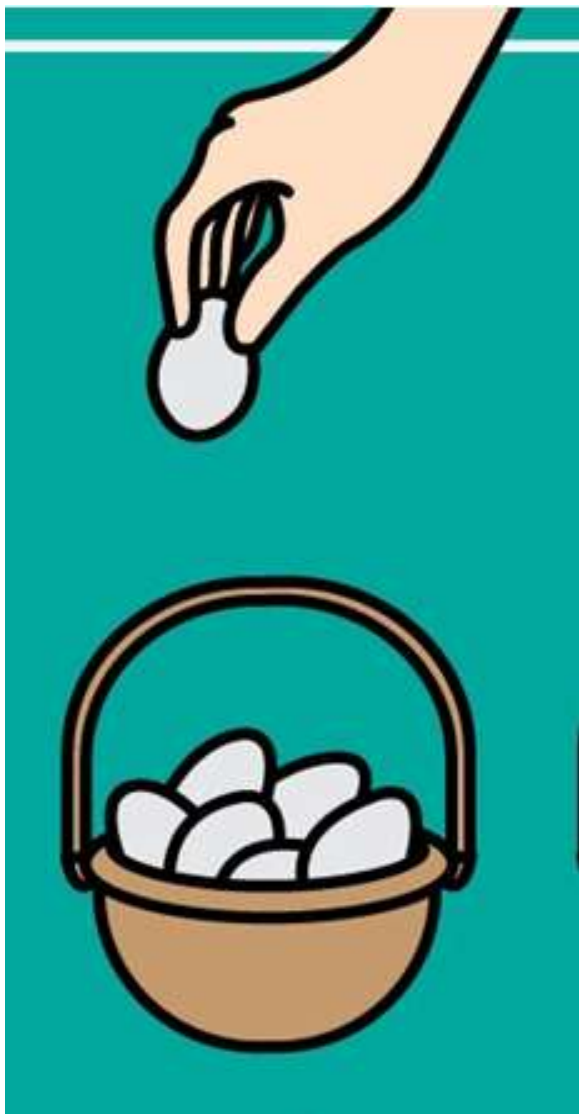
Είναι πολύ καλά  
γραφεία  
πωλήσεων!



# Η εμπειρία των επισκεπτών είναι ένας κύκλος ...







# Γιατί #bookdirect;

Για να στοχεύσουμε καλύτερα

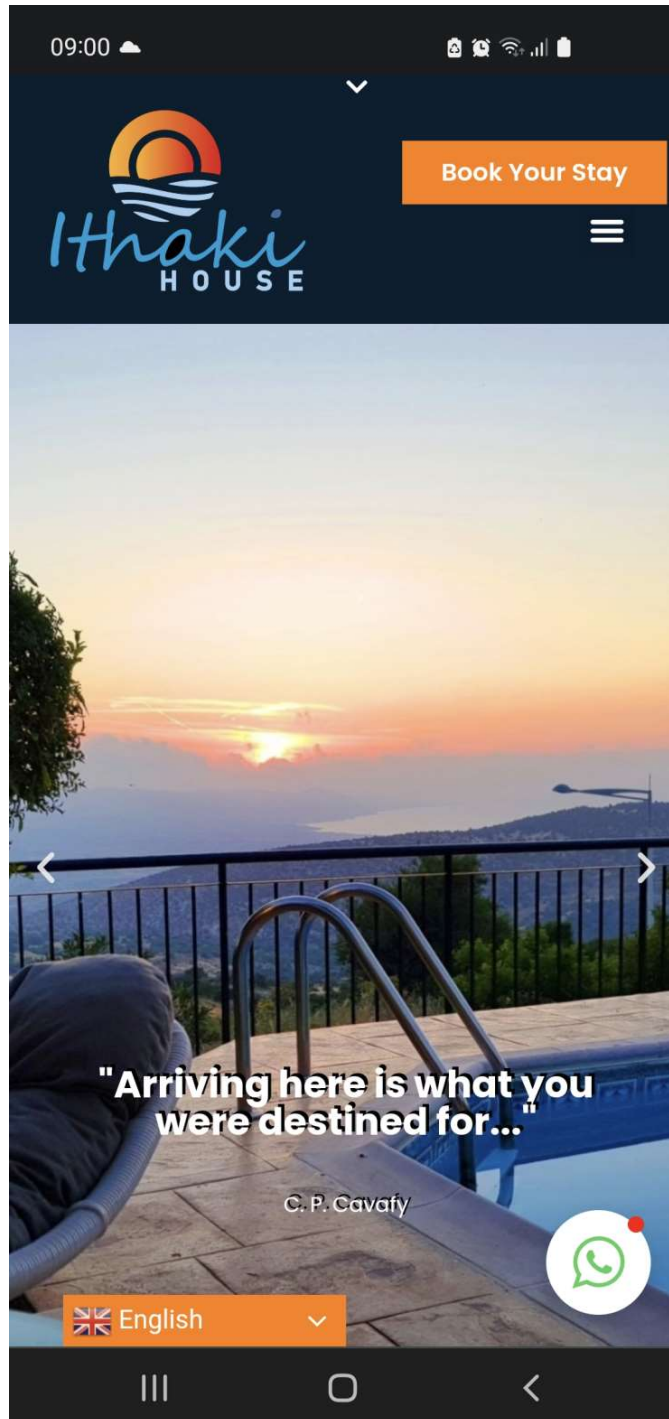
Για να έχουμε τον έλεγχο του  
brand και της επιχείρησής μας!

Για να μην έχουμε όλα μας τα  
αυγά σε ένα καλάθι

# Τα εργαλεία







# Ιστοσελίδα

Χαρακτηριστικά:

- Ταχύτητα φόρτωσης
- Σχεδιασμός/  
λειτουργικότητα Mobile  
first
- Ειδικά σχεδιασμένο για τη  
βιομηχανία φιλοξενίας
- Εύκολο στη διαχείριση  
του
- Σύνδεση με μηχανισμό  
κρατήσεων



"Arriving here is what you were destined for..."

C. P. Cavafy

Check-in: 04/09/2022 Check-out: 04/18/2022 [Check Availability](#)



Holiday Home to Rent in Paphos with Private Pool

### Combine the sea with the authenticity of the Cyprus countryside

Beautiful home to rent in Paphos with private pool. Enjoy a different kind of holiday off the beaten track. Ithaki House is located in Meladeia village, just outside Lysos, on the beautiful north west coast of southern Cyprus. The summers here are cooler and a gentle mountain breeze always sweeps over the hills. Ithaki House is a completely private 2 bedroom home (sleeps 5), with private swimming pool and is the ideal place for total relaxation. The sensational views all the way to the Mediterranean Sea and the stunning sunsets will take your breath away. Whether you are up to exploring and discovering or lazing and relaxing, you are just a short drive away from it all. The beautiful Latsi Harbour or the Akamas Peninsula are easily accessible and at the same time

English

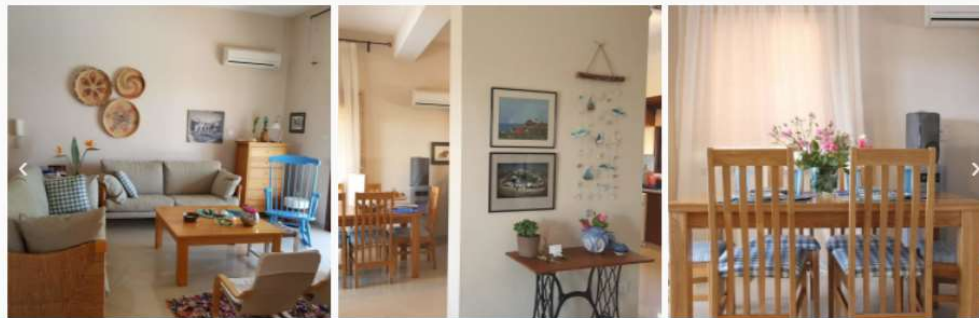


**"Ithaki House is a very special place.  
 The villages and landscapes around it reflect its beauty and hospitality. Visited  
 countryside, seaside and historical sites. Experienced the Real Cyprus"**

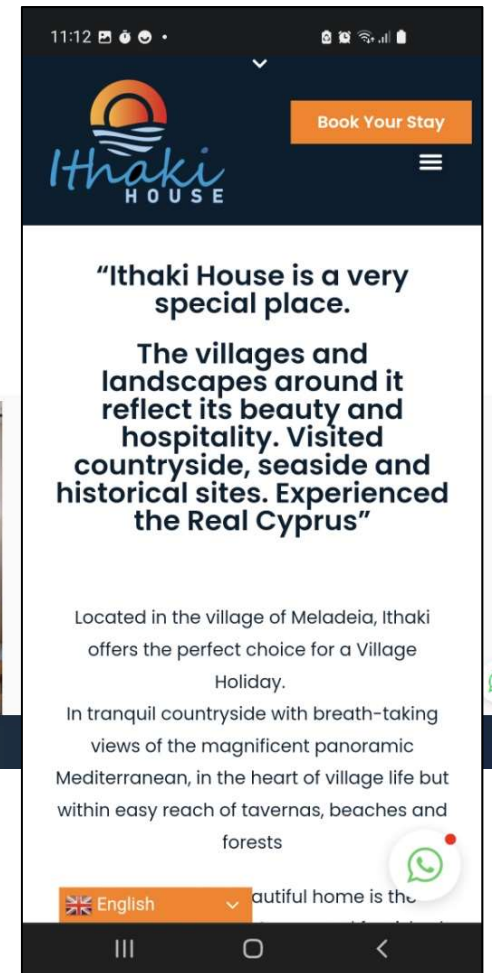
Located in the village of Meladeia, Ithaki offers the perfect choice for a Village Holiday.  
 In tranquil countryside with breath-taking views of the magnificent panoramic Mediterranean, in the heart of village life but within easy reach of tavernas, beaches and forests  
 Our 2 bedroom beautiful home is the perfect retreat: warm & cozy and furnished with all the amenities you would want and with additional touches that you do not expect! In fact, it is our holiday home so it is equipped with exactly what we need and enjoy. Away from the hassle and bustle, but not overlooked, is secluded but near to everything you would desire. Great for 2 couples (each bedroom with private facilities), small families or couples that just want their own space.  
 We take pride in the reviews we receive, we hope you will join us!

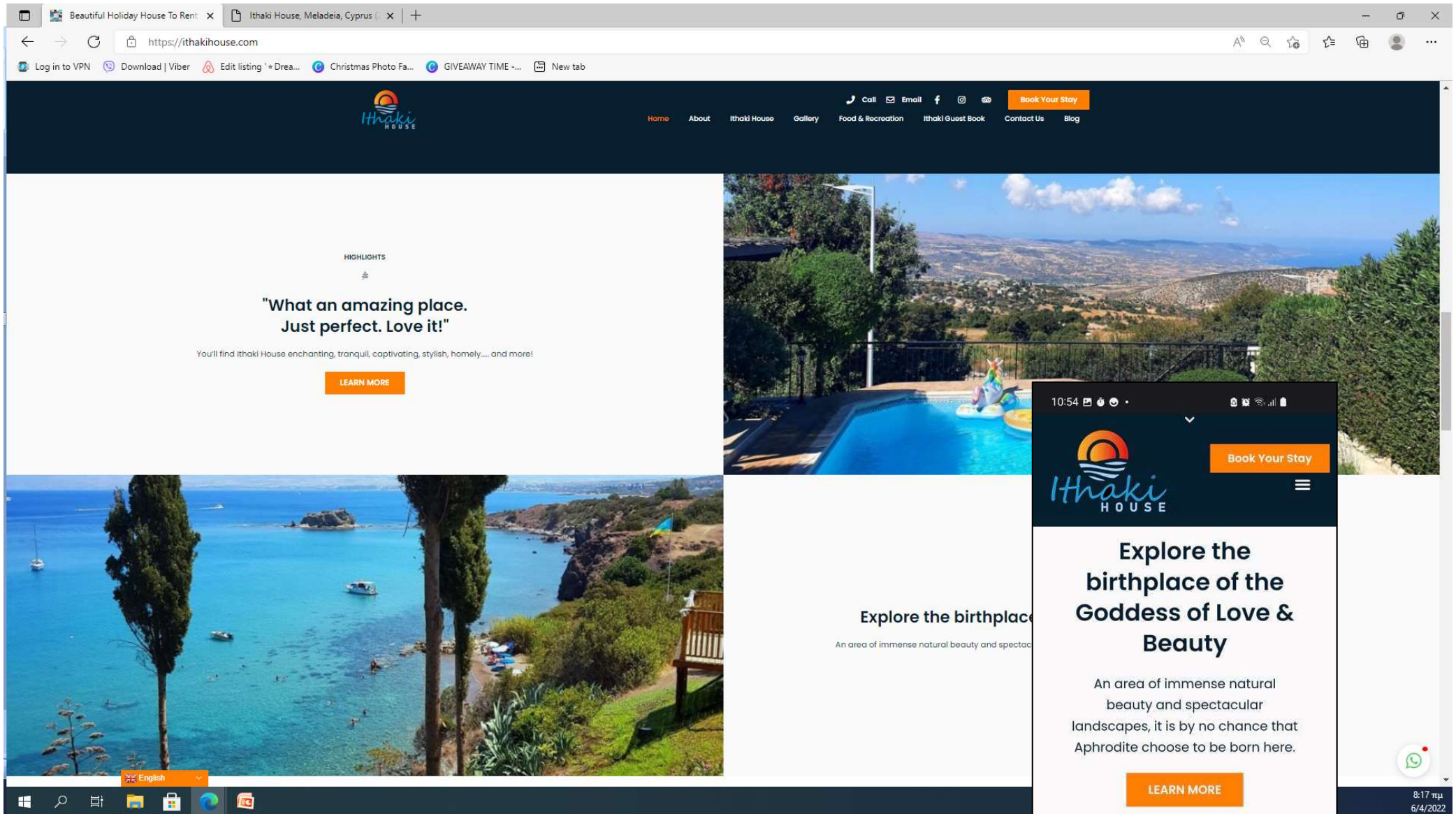
- ♥ 2 bedrooms en-suite
- ♥ 2 King & 1 single bed
- ♥ Linen, bath, beach & pool towels
- ♥ Satellite TV & On Demand Movies
- ♥ A/C & ceiling fans
- ♥ Central heating & gas fireplace
- ♥ WiFi throughout
- ♥ 4 burner BBQ
- ♥ Fully stocked & equipped kitchen
- ♥ Wii & Board Games
- ♥ Pool Beds & Umbrellas
- ♥ First Aid & Fire extinguisher
- ♥ On-site private parking
- ♥ Indoor & outdoor dining areas
- ♥ Baby cot upon request

**\*\*\*Ithaki house is a 2 level property with multiple stairs indoors as well as outdoors.  
 Ithaki House is not recommended for guests with mobility issues or guests who have concerns about stairs either for them or any member of their family.  
 We kindly request our guests to take this into consideration before booking and if needed to ask us further questions.\*\*\***



www.ithakihouse.com





www.ithakihouse.com

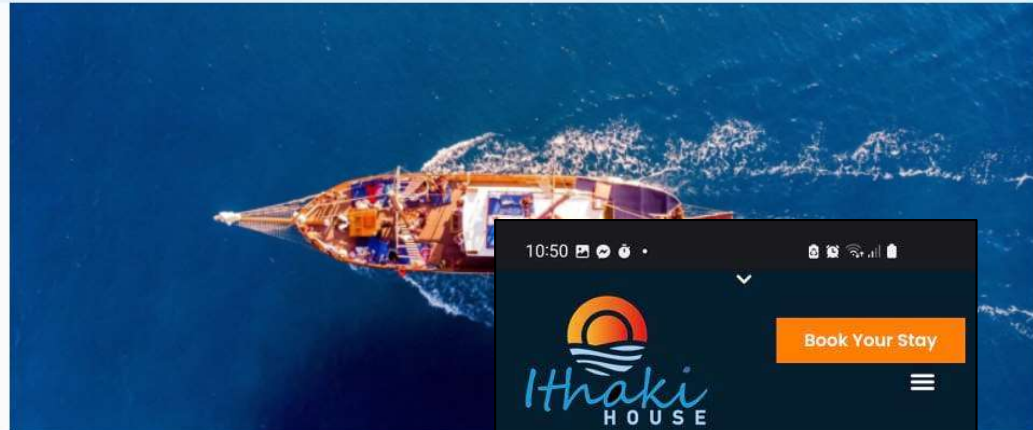




HIGHLIGHTS  
**Sports & Recreation**

Whether you are looking to relax and unwind or head out on an adventure, there is something for everyone all year round.

LEARN MORE



10:50  
Ithaki HOUSE  
Book Your Stay



**A taste**

You will be spoiled with the vast choices of restaurants offering delici

HIGHLIGHTS  
**A taste of Cyprus**

You will be spoiled with the vast choices of restaurants offering delicious home cooked food tucked away in the little villages or right on the beach.

LEARN MORE

www.ithakihouse.com

English  
8:19 πμ  
6/4/2022

### Check Our Available Dates

April 2022							May 2022							June 2022						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
					1	2	1	2	3	4	5	6	7	5	6	7	8	9	10	11
3	4	5	6	7	8	9	8	9	10	11	12	13	14	12	13	14	15	16	17	18
10	11	12	13	14	15	16	15	16	17	18	19	20	21	19	20	21	22	23	24	25
17	18	19	20	21	22	23	22	23	24	25	26	27	28	26	27	28	29	30		
24	25	26	27	28	29	30	29	30	31											

July 2022							August 2022							September 2022						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
					1	2	1	2	3	4	5	6					1	2	3	
3	4	5	6	7	8	9	7	8	9	10	11	12	13	4	5	6	7	8	9	10
10	11	12	13	14	15	16	14	15	16	17	18	19	20	11	12	13	14	15	16	17
17	18	19	20	21	22	23	21	22	23	24	25	26	27	18	19	20	21	22	23	24
24	25	26	27	28	29	30	28	29	30	31				25	26	27	28	29	30	
31																				

Ithaki House Availability Calendar



### Highlights

Ithaki House



Entire Home



Private Swimming Pool



2 bedrooms ensuite  
Sleeps 5



Magical Views & Sunsets



Dog Friendly

English

AC , Central Heating, Gas

## Guest Reviews

All Reviews 5.0 Facebook 5.0 TripAdvisor 5.0 Airbnb 5.0 Booking 5.0 Google 5.0

### Overall Rating

5.0 ★★★★★ 41 reviews

Write a Review

#### Maria Prodromou

★★★★★ February 19

A friendly comfortable property to spend your vacation, with everything you need included!  
 Read more

Posted on  
 facebook

#### Andreas Exner

★★★★★ April 6, 2021

Classy hide away, beautiful sunsets by the dozen and worldclass views.  
 Read more

Posted on  
 Google

#### Eurofohlen

★★★★★ October 25, 2020

**Amazing hide away with world class views**  
 The fotos from the website are amazing, but reality is even better!  
 Read more

Posted on  
 trpadvisor

#### Mark

★★★★★ October 3, 2020

We had a truly fantastic stay at Ithaki House. The personal welcome that we had from the hosts was amazing!  
 Read more

Posted on  
 airbnb

#### Zsuzsa Melichár

★★★★★ April 6, 2020

This is the most outstanding, beautiful, breathtaking place, we've ever stayed at. Kindest welcome!  
 Read more

Posted on  
 Google

#### Brian Roberts

★★★★★ April 6, 2020

An amazing & special home to spend 2 weeks in the Cypriot sunshine. The views are amazing!  
 Read more

Posted on  
 Google

#### Ray Bunce

★★★★★ April 6, 2020

Amazing! Very very Happy!!

Posted on  
 Google

#### R45476Cbrianr

★★★★★ March 8, 2020

**Fantastic, fantastic, fantastic (again)**  
 2nd visit (first visit June 2019) and again overwhelmed with the views and welcome!  
 Read more

Posted on  
 trpadvisor

#### Coastal05883157587

★★★★★ November 4, 2019

Amazing stay!

#### Paula B

★★★★★ October 29, 2019

Amazing stay!

#### Helge

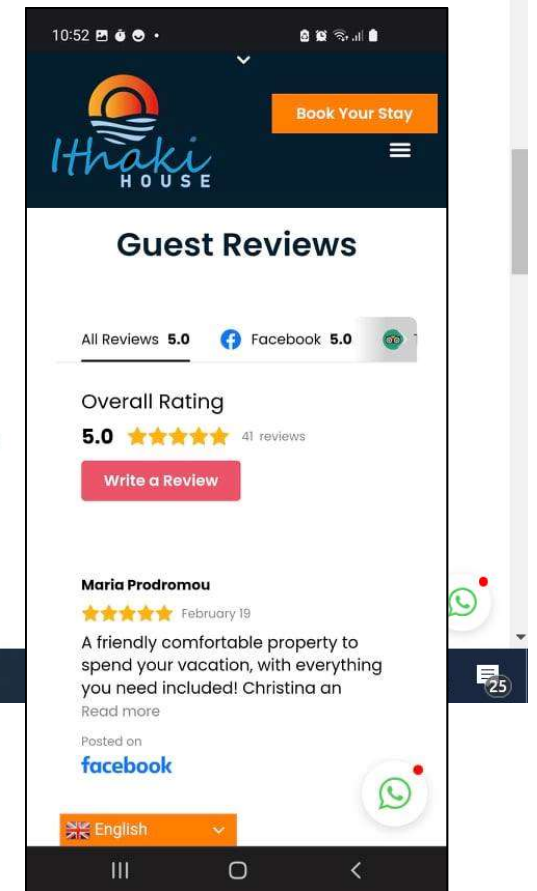
★★★★★ October 7, 2019

Amazing stay!

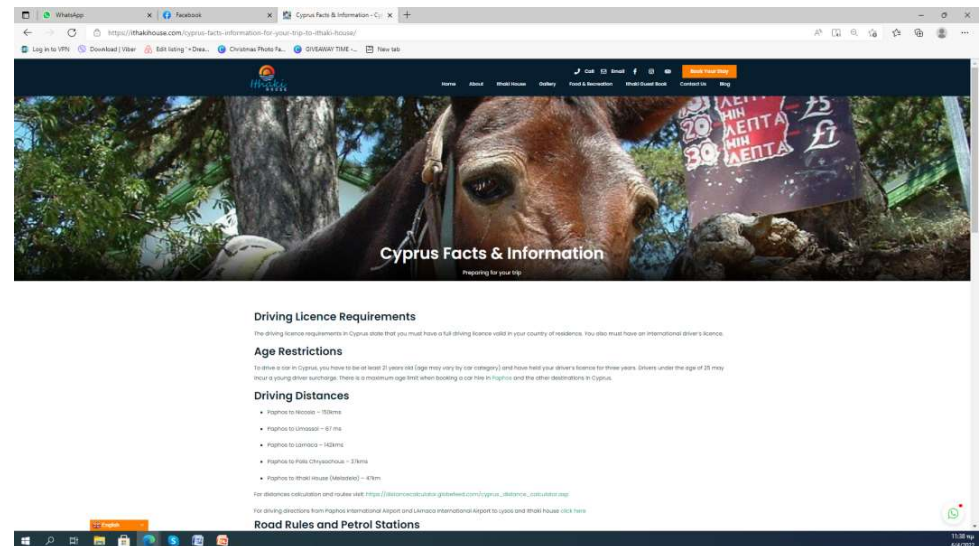
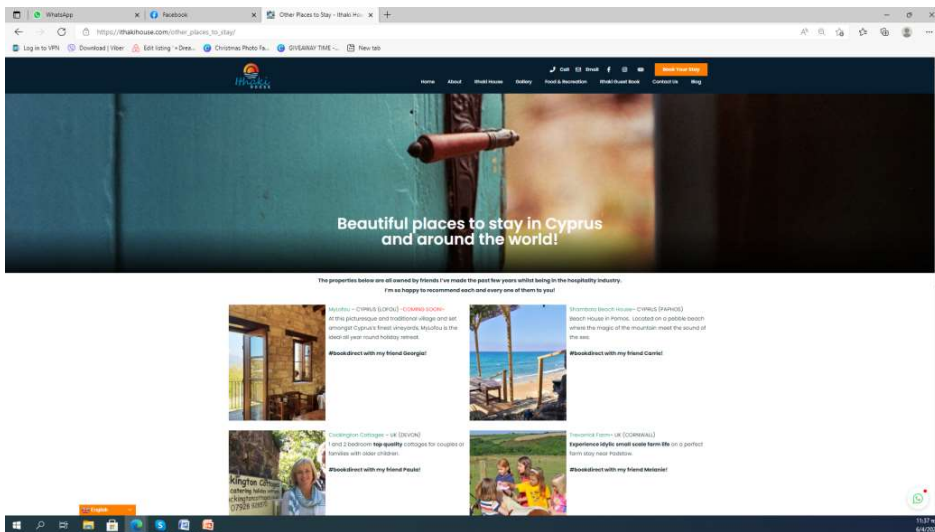
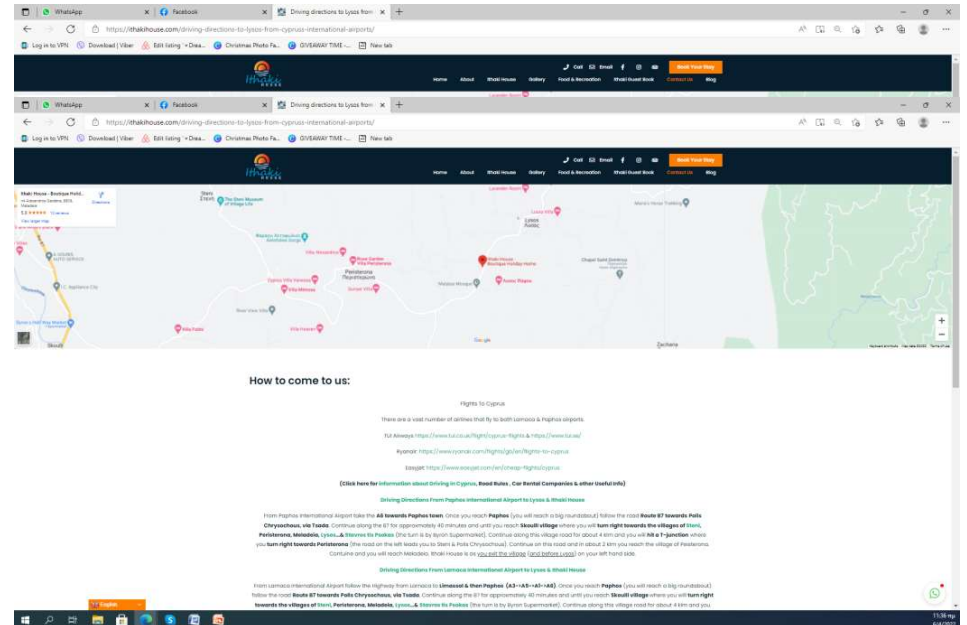
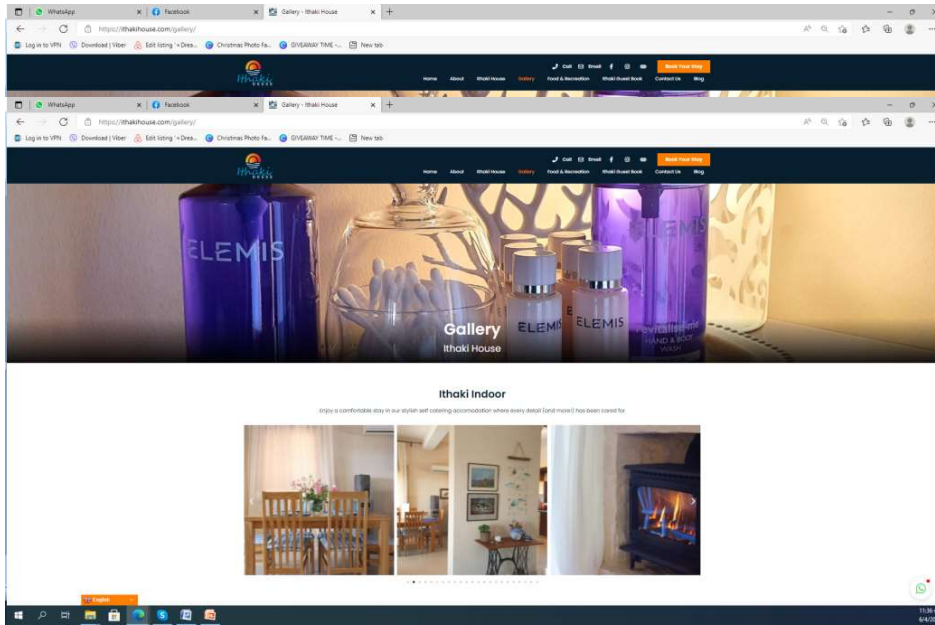
#### tadeletravel

★★★★★ October 6, 2019

Amazing stay!







www.ithakihouse.com

**Ithaki House**  
 tel: +35799496071

**BOOK DIRECT** ✓  
 Best Price Guarantee!



FOR STAYS LONGER THAN 21 DAYS CONTACT US VIA EMAIL/WHATSAPP FOR SPECIAL PRICING  
 ithakihouse@gmail.com  
 whatsapp +35799496071

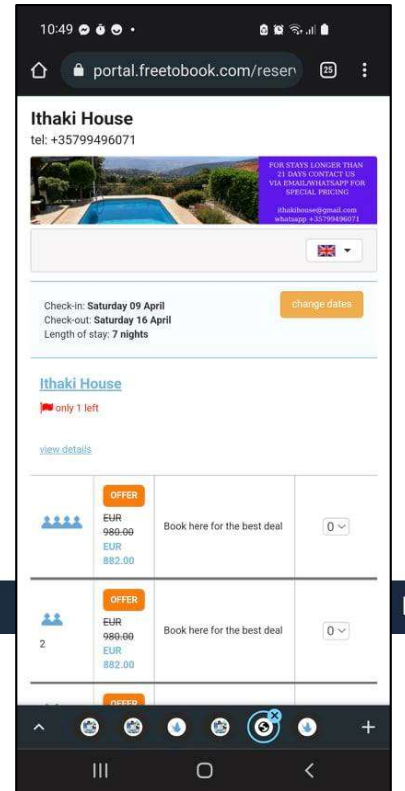
Change dates    Nights

09 Apr 2022    7    **Search**

Language

Check-in: **Saturday 09 April** Check-out: **Saturday 16 April** Length of stay: **7 nights** **change dates**

Villa type	Max	Price for 7 Nights	Extra value	Select villas	Reserve
<a href="#">Ithaki House</a> 🇵🇹 only 1 left		<b>OFFER</b> EUR 980.00 EUR 882.00	Book here for the best deal	0 ▾	<b>Reserve</b> choose villas
	2	<b>OFFER</b> EUR 980.00 EUR 882.00	Book here for the best deal	0 ▾	





Ithaki House, Meladeia, Cyprus

Not secure | Close tab (Ctrl+W) | ksos/kwnk/mobile/index.html

anyilip

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- 07 Getting Yourself Oriented
- 08 Ithaki House
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- 16 Within Reach:  
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Argaka/Pomos, Peyia
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Troodos, Kourion, Petra tou Romiou,  
Yeroskipou, Paphos Town
- 34 As You Set Out for Ithaki ...
- 36 What our Guests Say about Ithaki House
- 38 Contact Info

*We thank all our guests, friends and businesses, whose photos are included in our guest book with their permission.*

2-3/38

11:39 AM

[bit.ly/IthakiGuestBook](https://bit.ly/IthakiGuestBook)



Beautiful Holiday House To Rent | Ithaki House, Meladeia, Cyprus | online.anyflip.com/ksos/kwnk/mobile/index.html

anyflip

Search

**Ithaki House**  
 Located in the mountain village of Meladeia, Paphos, just 2km from the village of Lysos. ITHAKI HOUSE is an ideal vacation destination for those looking to experience Cyprus's excellent climate, long historical and cultural tradition, and world-known hospitality.

For comprehensive guide with directions and contact information visit: [bit.ly/IthakiGoogleMap](https://bit.ly/IthakiGoogleMap)

## Getting Yourself Oriented Meladeia/Lysos, Cyprus

Meladeia (Greek: Μελάδεια) is a small mountain village in Cyprus's Paphos District, has a population of about 20 (!!!) permanent residents, it is located about 2km from the village of Lysos, about 13km from Polis Chrysochous and about 35km from Paphos Town.

The village is built about 560 meters above sea level, and has a wonderful climate, as it is located not only close to shoreline but also in the countryside and close to the outskirts of the Paphos forest.

Further and foremost, the village and its residents offer a great laid-back atmosphere which is ideal for care-free vacations.

### Meladeia's Gems:

- Unspoiled Cyprus
- 15-minutes drive from Polis and the Akamas Peninsula, and 15-minutes drive from the Paphos forest
- Wonderful climate
- Ithaki House (!)

### Grocery Shopping

Name	Category	Location	Distance from Ithaki House
Maro's Place	Mini Market	Lysos	1 km
Peristerona Village	Mini Market	Peristerona	2 km
Byron's Half Way Market	Mini Market	Skoulli	7 km
Papantonliou Supermarket	Supermarket	Polis	12 km

[bit.ly/IthakiGuestBook](https://bit.ly/IthakiGuestBook)

# Η εξέλιξη μας...

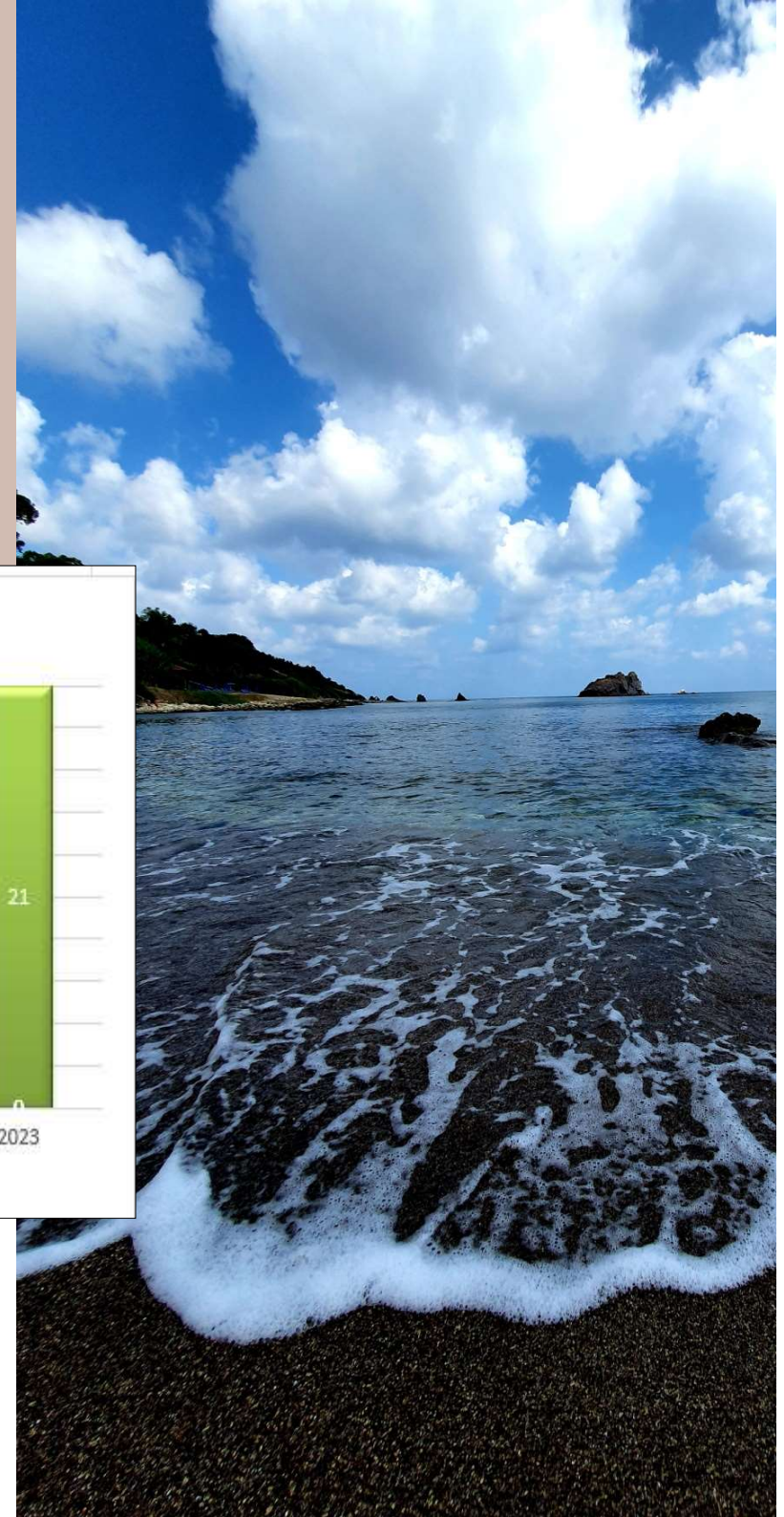
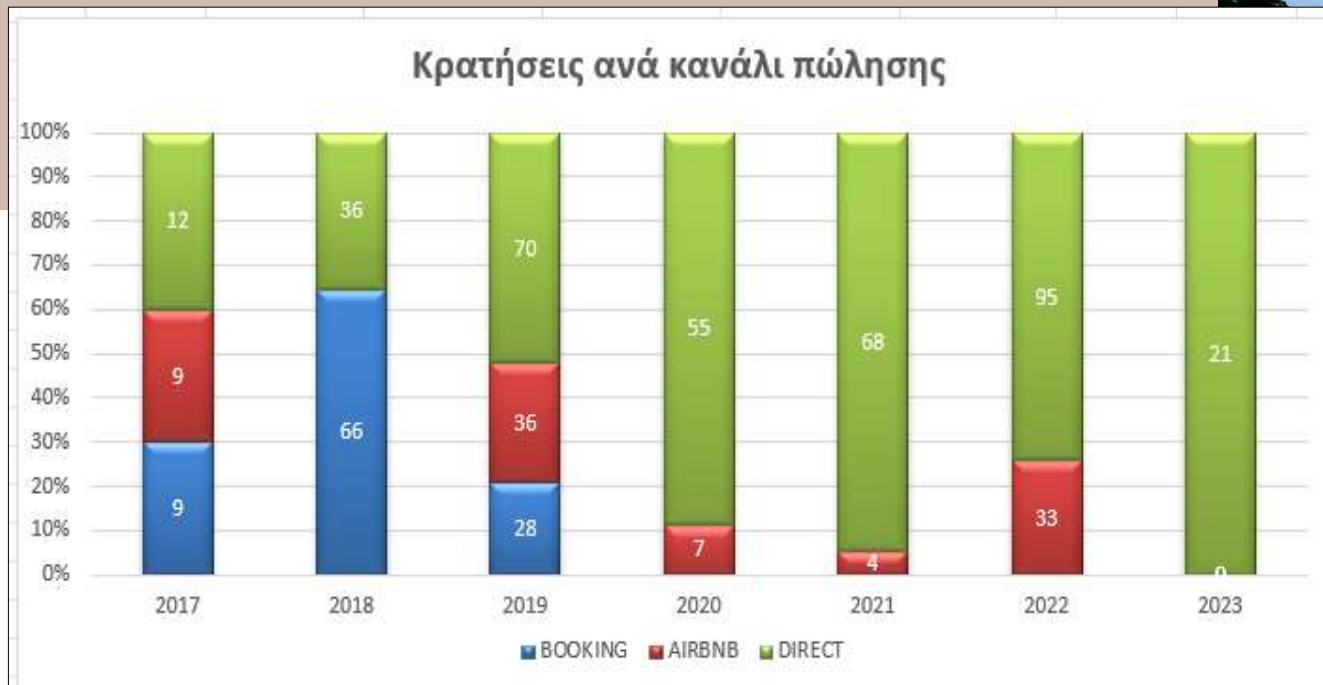
2017-2021





# Τι πετύχαμε

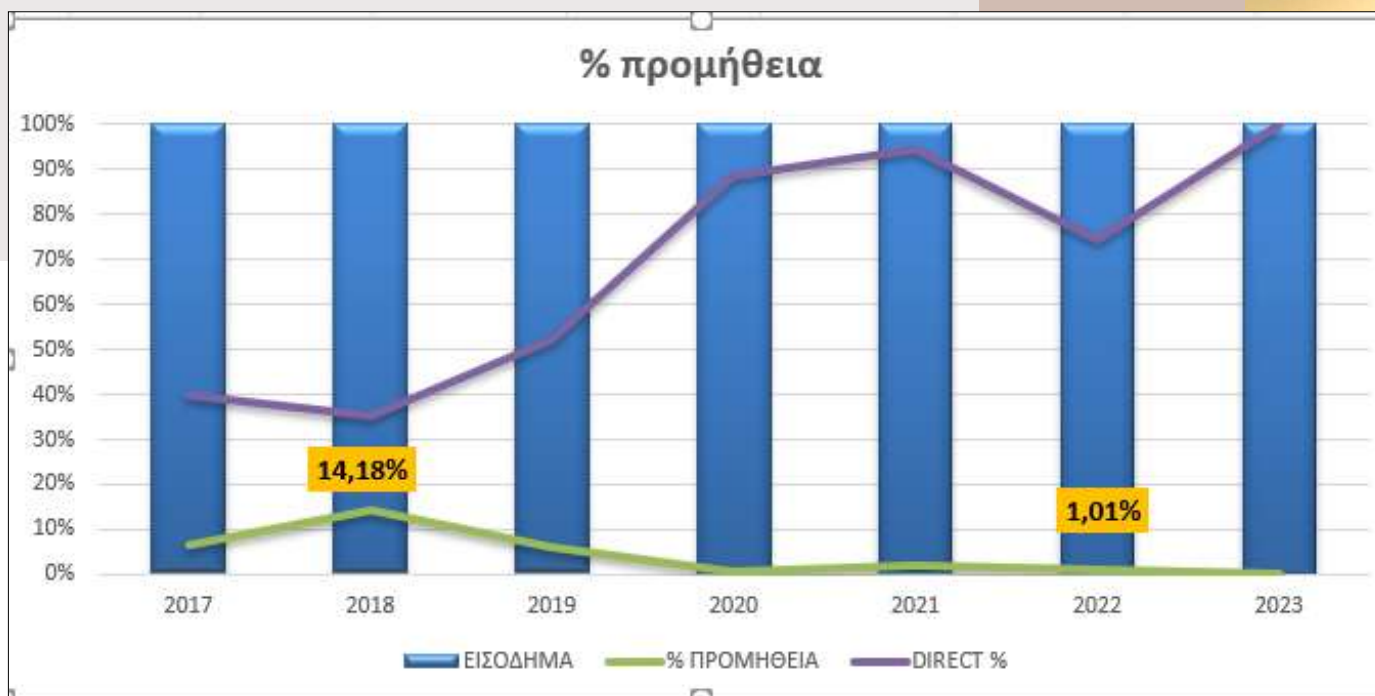
Μείωση της εξάρτησης μας στους ΟΤΑ'ς





# Τι πετύχαμε

Αύξηση κερδοφορίας κατά 10%



# Τι πετύχαμε

Επαναλαμβανόμενες κρατήσεις - referrals



R4547GCbrianr

5

Reviewed 2 days ago

Fantastic, fantastic, fantastic (agcin)

2nd visit (first visit June 2019) and again overwhelmed with welcome, views, climate and friendly villages. A must for a holiday of peace, tranquility, views & climate. Well done again to Christina & Simos!!

Date of stay: March 2020

Hi Christina, we are very much looking forward to it as you were recommended to us by a friend Peter Edmondson who has stayed a couple of times. I await your email, thanks Wayne 20:03





# Τι πετύχαμε

Κορυφαίες Αξιολογήσεις!

**Andreas Exner**

★★★★★ December 29, 2020

Classy hide away, beautiful sunsets by the dozen and worldclass

Read more

Posted on



**Brian Roberts**

★★★★★ December 29, 2019

An amazing & special home to spend 2 weeks in the Cypriot sunshine. The

Read more

Posted on



**Paula B**

★★★★★ October 29, 2019

**Outstanding hospitality, beautiful holiday home, great views, quiet location**

Having just returned from Ithaki House, I can

Read more

Posted on

**Eurofohlen**

★★★★★ October 25, 2020

**Amazing hide away with world class views**

The fotos from the website are amazing, but reality is

Read more

Posted on



**Ray Bunce**

★★★★★ December 29, 2019

Amazing! Very very Happy!!

Posted on



**Helge**

★★★★★ October 7, 2019

**Exceptional**

Einfach traumhaft. Wir waren schon an einigen Orten und

Read more

Posted on



**Mark**

★★★★★ October 3, 2020

We had a truly fantastic stay at Ithaki House. The personal welcome that we had from

Read more

Posted on



**Zsuzsa Melichár**

★★★★★ December 29, 2019

This is the most outstanding, beautiful, breathtaking place, we've ever stayed at. Kindest

Read more

Posted on



**tadeletravel**

★★★★★ October 6, 2019

**Mr**

Excellent place with the best view. We enjoyed every day

Read more

Posted on



**R4547Gcbrianr**

★★★★★ March 8, 2020

**Fantastic, fantastic, fantastic (again)**

2nd visit (first visit June 2019) and again overwhelmed with

Read more

Posted on



**Coastal05883157587**

★★★★★ November 4, 2019

**Amazing house with a very friendly and helpful owner**

Beautiful house overlooking the mountains and with a

Read more

Posted on



**Philippa**

★★★★★ September 14, 2019

Ithaki house is a very special place. Christina is a super host beyond compare, and

Read more

Posted on



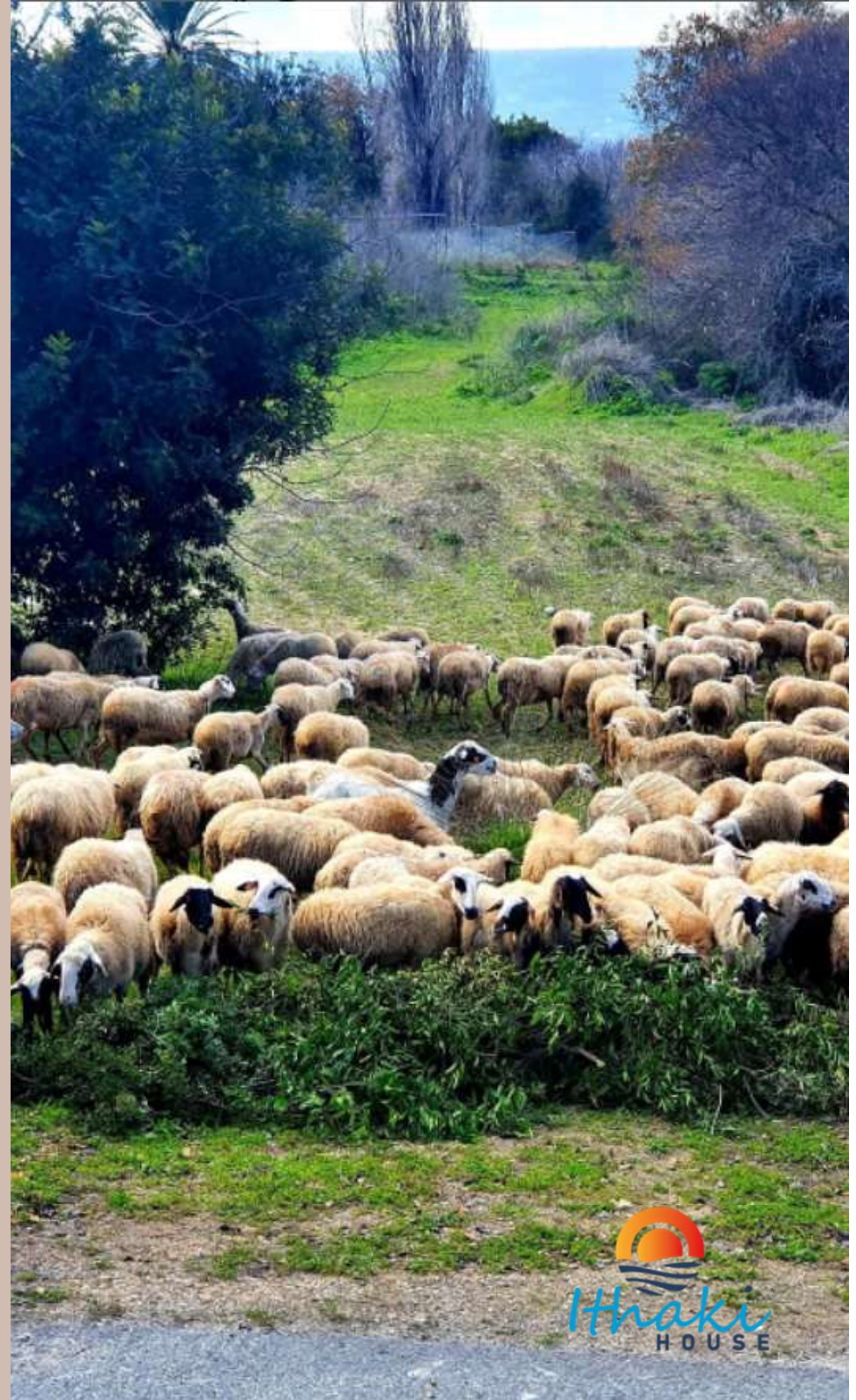


# Τι πετύχαμε!

Έχουμε κτίσει ένα δυνατό  
*brand*

Δεν είμαστε ένα από τα  
πολλά καταλύματα...

Είμαστε το ***Ithaki House!***



# Τι πετύχαμε!



531 days 7 hours 28 min until  
Ithaki house - Cyprus  
Monday, 4 September 2023, 12:00 am



# Να θυμίσω....

*«Η τεχνολογία που  
χρησιμοποιούμε δεν  
εντυπωσιάζει κανένα.*

*Η εμπειρία που δημιουργούμε με  
τη τεχνολογία όμως, είναι το παν»*

*Sean Gerety*





# Στοιχεία Επικοινωνίας

Χριστίνα Στυλιανού

# Ευχαριστώ!

Ιστοσελίδα

[www.ithakihouse.com](http://www.ithakihouse.com)

Κινητό:

(+357) 99496071

Εμαιλ:

[ithakihouse@gmail.com](mailto:ithakihouse@gmail.com)



# Τα εργαλεία μας

Ιστοσελίδα: <https://boostly.co.uk/websites/ref/247/?campaign=BoostlyWebsite>

Μηχανισμός κρατήσεων: <https://en.freetobook.com/>

Free link calendar (free to book-airbnb-b.com κλπ): <https://www.availcalendar.com/>

Εμφάνιση κριτικών στην ιστοσελίδα σας: [www.repuso.com](http://www.repuso.com)

Mailing tool: [www.mailchimp.com](http://www.mailchimp.com)

<https://www.facebook.com/ITHAKICy>

<https://www.instagram.com/ithakihouse/>

[https://www.google.com/maps/place/Ithaki+House+-+Boutique+Holiday+Home/@34.9904849,32.5067744,15z/data=!4m2!3m1!1s0x0:0x857e429ba35ee9e4?sa=X&ved=2ahUKewj9hpfLyO32AhViyoUKHfJBDUAQ\\_BJ6BAqiEAU](https://www.google.com/maps/place/Ithaki+House+-+Boutique+Holiday+Home/@34.9904849,32.5067744,15z/data=!4m2!3m1!1s0x0:0x857e429ba35ee9e4?sa=X&ved=2ahUKewj9hpfLyO32AhViyoUKHfJBDUAQ_BJ6BAqiEAU)

## Ithaki House Ideal Guest

**Location:** Our ideal guest is looking for off the **beaten track holiday locations** and at the same time wishes to be close to culture and amenities. They are not seeking to be on the beach but in close proximity. They are **not into package holidays; avoid crowded resorts** and mass tourism hot spots.

**Nature and cultural lovers:** Inspiring destinations where they can enjoy the **quiet pace of rural life**. Love blending in with the local community and become part of it even for a few days. They appreciate the local hospitality and familiar faces.

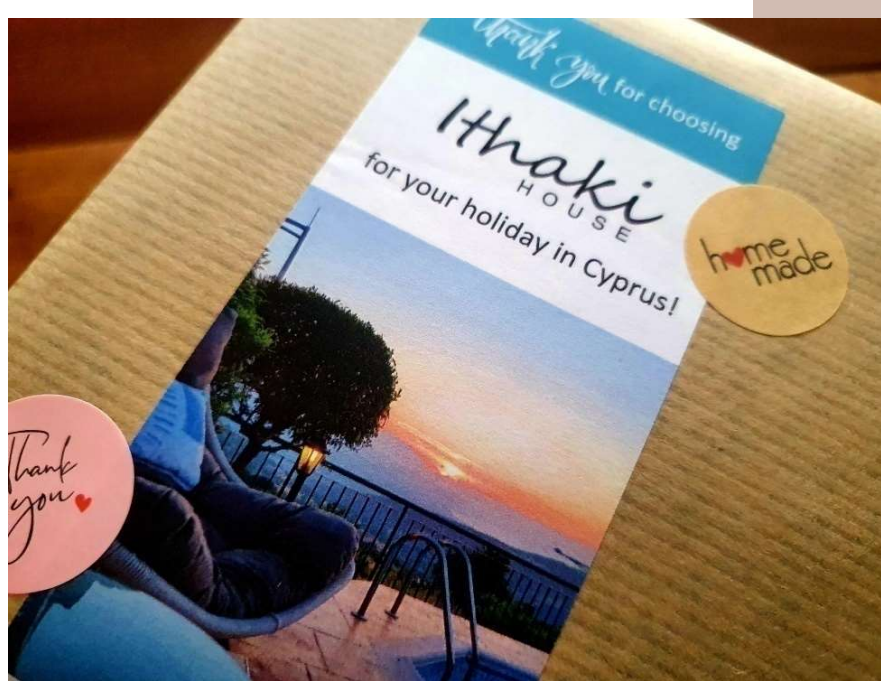
**Gastronomy lovers:** Our guests seek to taste and **experience local cuisine** (they are not into hotel buffets or the typical English breakfast). Love home cooked and home grown delicious food in small family-run restaurants hidden around the beautiful villages.

**Holiday home:** Our guests plan their holidays well in advance. They search a spots with sensational views, a place of comfort, a home away from home. They love their comforts so they appreciate a fully equipped and cozy place. They seek **direct contact** with the owners throughout and they appreciate knowing that they can contact them for whatever they may need. When they find the right place they want to **come back again and again** as they love the familiarity of it all.

They are prepared to **pay a premium** for the right location and the right place.

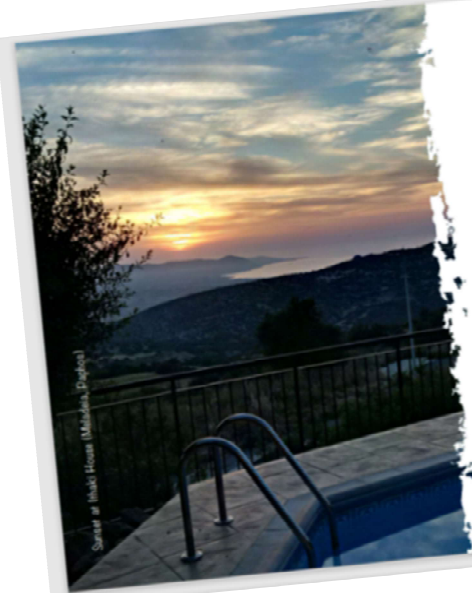












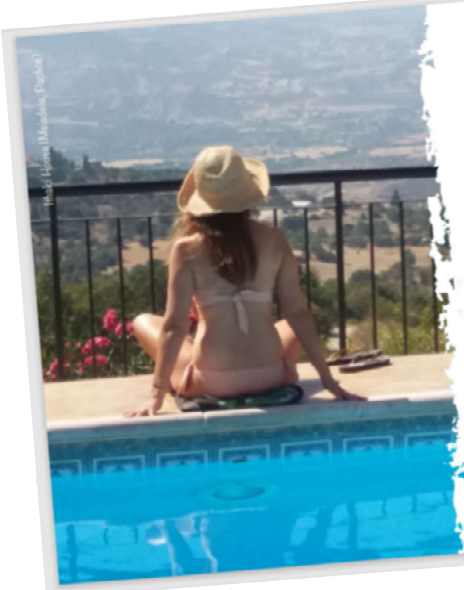
Source: Ithaki House (Mikulas, Daphni)

Just when you thought  
this place couldn't get any prettier.  
**THE SUN SETS!**

Just let us take y



OUR GUEST BOOK



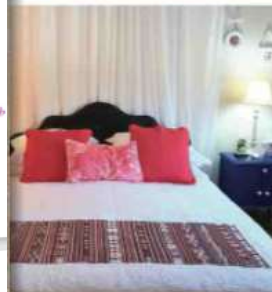
Source: Ithaki House (Mikulas, Daphni)

In the end, it's not going to  
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**HOW MANY  
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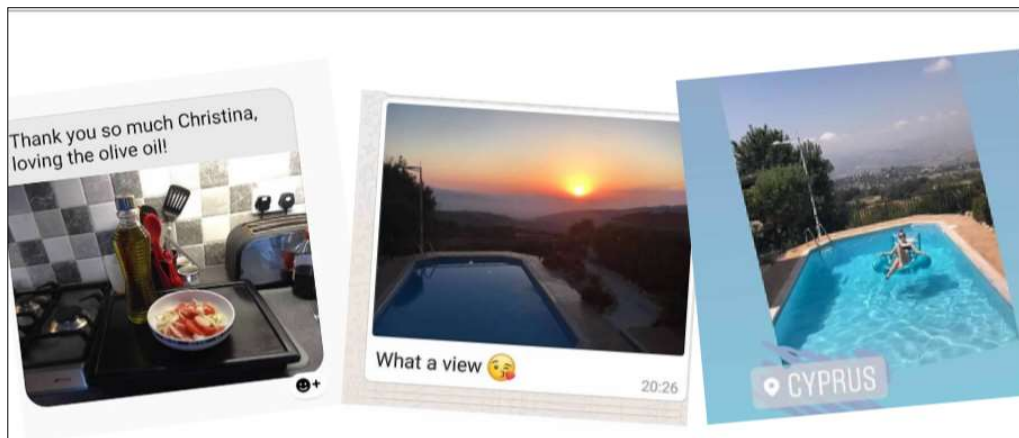
Just let us take your b



Ithaki  
HOUSE



"Arriving here  
is what you were destined for..."  
C. P. Cavafy



We hope your holiday was full of wonderful memories that you will treasure for many years to come!

PS. We would love it if you review us on:  
Google: [g.page/ITHAKICy/Review](https://www.google.com/maps/place/Ithaki+House) and/or [www.facebook.com/ITHAKICy](https://www.facebook.com/ITHAKICy)